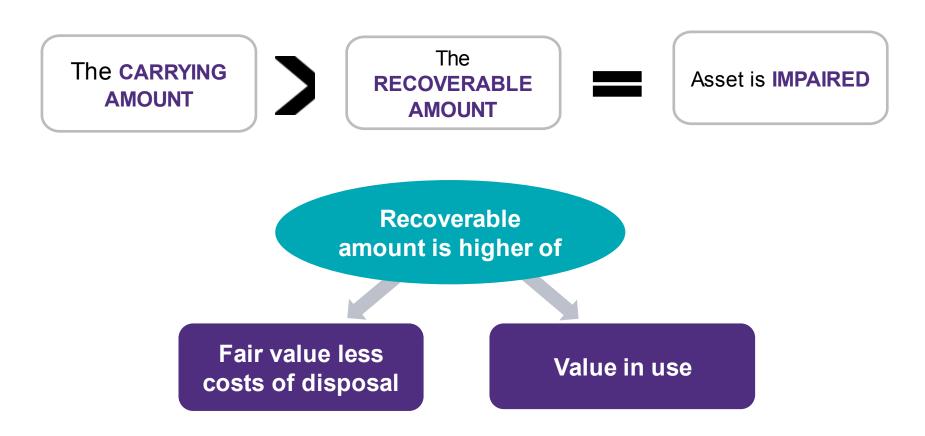
Ind AS 113 Fair valuation

June 2019

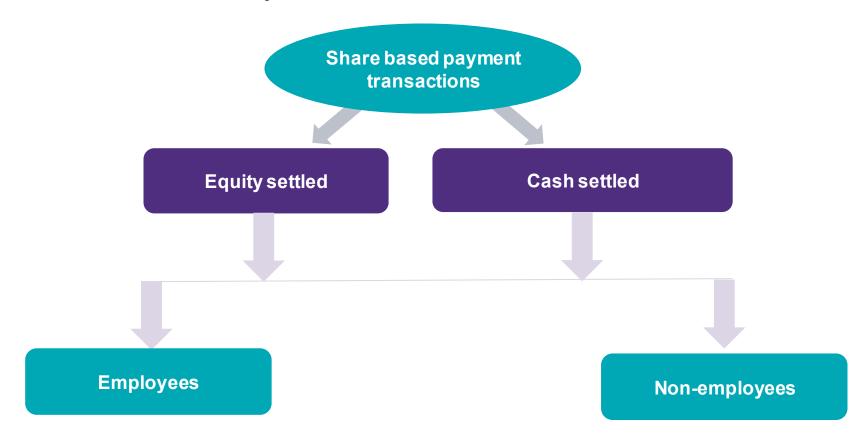
WIRC Intensive Study Course Jatin Kalra



Ind AS 36 - Impairment of Assets



Ind AS 102 – Share Based Payments



Accounting standard requirements (cont'd)

Ind AS 103, Business Combinations

step 1: identify a business combination

step 2: identify the acquirer

step 3: determine the acquisition date

step 4: recognise/measure identifiable assets acquired/liabilities assumed

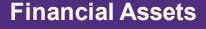
step 5: recognise/measure any non-controlling interest

step 6: determine the consideration transferred

step 7: recognise/measure goodwill (or gain from a bargain purchase)

Accounting standard requirements (cont'd)

Ind AS 109, Financial Instruments



Amortized cost

Fair value through OCI

Fair value through P&L

Financial Liabilities

Amortized cost

Fair value through P&L

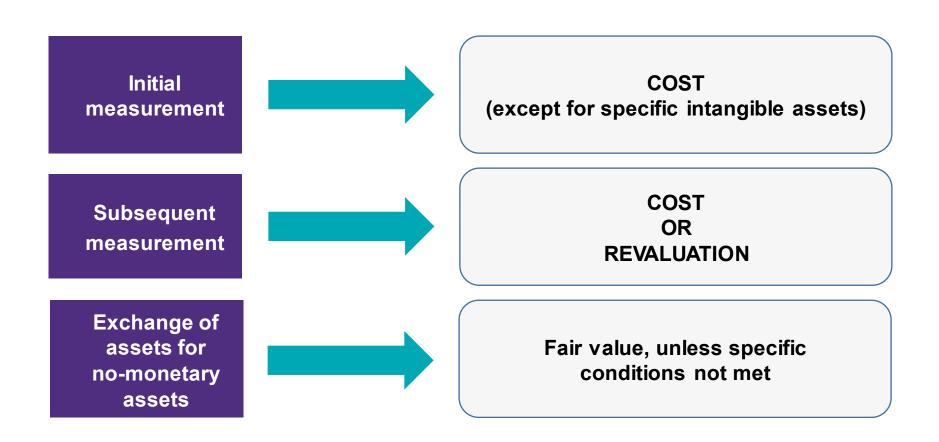
Accounting standard requirements (cont'd)

Ind AS 107, Financial Instruments, Disclosures

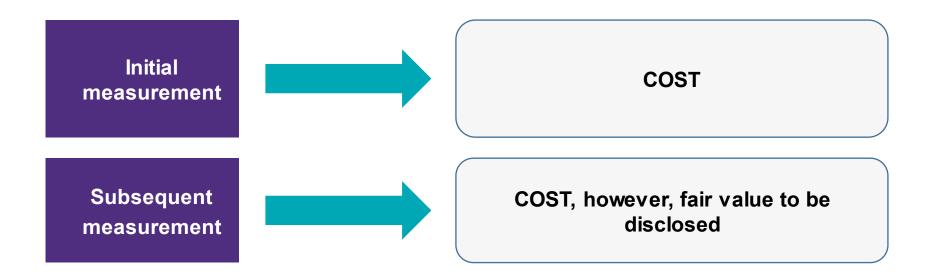
Disclosures in relation to Fair Value

- Fair value of each class of asset and liability
- Methods to arrive at fair value
- Valuation techniques and assumptions used to arrive at fair values
- For each class of financial instruments, disclosures include:
 - Level of fair value hierarchy into which fair value measurements are categorized
 - Significant transfers and reasons for such transfers between levels
 - Reconciliation of balances for fair value measurements at Level 3
 - Sensitivity analysis for Level 3 fair value measurements

Ind AS 16 – Property, plant and equipment and Ind AS 38 – Intangible assets



Ind AS 40 – Investment Property



ç

Ind AS 105 – Non current assets held for sale and discontinued operations

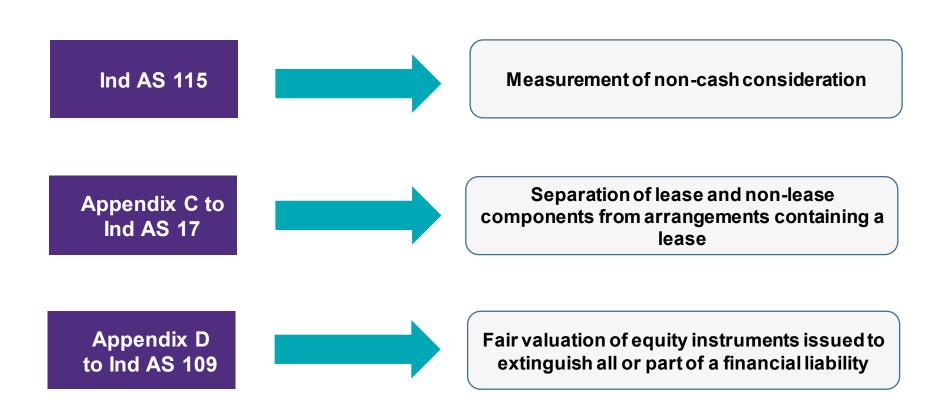
Non current assets held for sale shall be measured at lower of

Carrying amount

AND

Fair value less costs to sell

Certain other areas where fair valuation has an impact



Ind AS 113

Need for a standard on Fair Value?

Value to an Art Collector?



Value to a Scrap dealer?

Value depends on perspective

Need for a standard on Fair Value?

Can be sold in USA for USD 4-5 millions

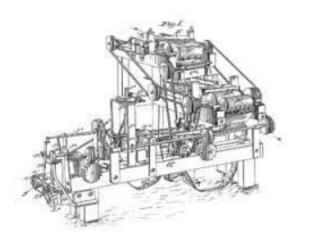


Can be sold in India for USD 0.5-1 millions

Value depends on market in which asset is transacted

Need for a standard on Fair Value?

A standard machine is sold in the market for INR 10 lacs



Mr. ABC having this machine can generate a value of 1 crore by using a unique process only known to him

Assets "in-use" value is different than market value

Navigating Ind AS 113

 All fair value based measurements and disclosures except: leases (in the scope of Ind AS 17) share-based payments (in the scope of Ind AS 102) measurements that have some similarities to fair value but are not fair value, such as net realisable value in Ind AS 2 Inventories or value in use in Ind AS 36 Impairment of Assets. Disclosures not applicable for: plan assets measured at fair value per Ind AS 19 Employee Benefits 	Objective	defines fair value , sets out a single framework for its measurement and required disclosures
- assets for which recoverable amount is fair value less costs of disposal in accordance with Ind AS 36.	Scope	 leases (in the scope of Ind AS 17) share-based payments (in the scope of Ind AS 102) measurements that have some similarities to fair value but are not fair value, such as net realisable value in Ind AS 2 Inventories or value in use in Ind AS 36 Impairment of Assets. Disclosures not applicable for: plan assets measured at fair value per Ind AS 19 Employee Benefits assets for which recoverable amount is fair value less costs of disposal in

Navigating Ind AS 113

Core principle

Fair value is a **market-based measurement**, not an entity-specific measurement and propagates **maximum use of relevant observable inputs** & minimum use of unobservable inputs.

Does **not** attempt to **remove judgment** involved in estimating fair value and only provides a consistent framework to reduce inconsistency & increase comparability in fair value measurements.

Key definitions

- Fair value
- Unit of account
- Principal and most advantageous market
- Market participants
- Highest and best use

Definition of fair value and key determinants

Definition of fair value

Fair value is defined as:

- the price that would be received to sell an asset or paid to transfer a liability (exit price)
- in an orderly transaction
- between market participants
- at the measurement date.

Transaction

- Hypothetical & Orderly i.e. in Principal & Most Advantageous
- Between market participants

Price

- Selling Price
- Does not include transaction cost

Asset

- Characteristic of asset like-
 - Location
 - Restrictions to sale
 - Standalone versus group

1 2 3

Key determinants

Key determinants

Transaction – In the Principal and most advantageous market

1

Fair value measurement assumes 'the transaction to sell the asset or transfer the liability takes place either:

- (a) in the principal market for the asset or liability; or
- (b) in the absence of a principal market, in the most advantageous market for the asset or liability'.

2

Transaction - Between Market participants and measurement date

An entity uses the **assumptions that market participants would use** when pricing an asset or liability at **measurement date**. Market participants have following characteristics:

- Independent of each other
- · Knowledgeable, having a reasonable understanding
- · Able to enter into a transaction
- Willing to enter into a transaction

Key determinants

Key determinants

3

Transaction - To Sell and transaction costs

As at the measurement date, the transaction to sell an asset or transfer a liability is, by definition, a **hypothetical transaction** for the particular asset or liability being measured at fair value in an orderly market.

Fair value is not adjusted for **transaction costs** viz, the costs to sell an asset or transfer a liability in the principal (or most advantageous) market that are directly attributable to the disposal of asset or the transfer of liability.



Asset - Unit of account & Asset Characteristics

Item to be measured is based on unit of account specified by Ind AS that requires/permits fair value e.g. as a:

- · stand-alone asset or liability (e.g. financial asset or liability); or
- group of assets or liabilities (e.g. cash generating unit); or
- group of assets and liabilities (e.g. business).

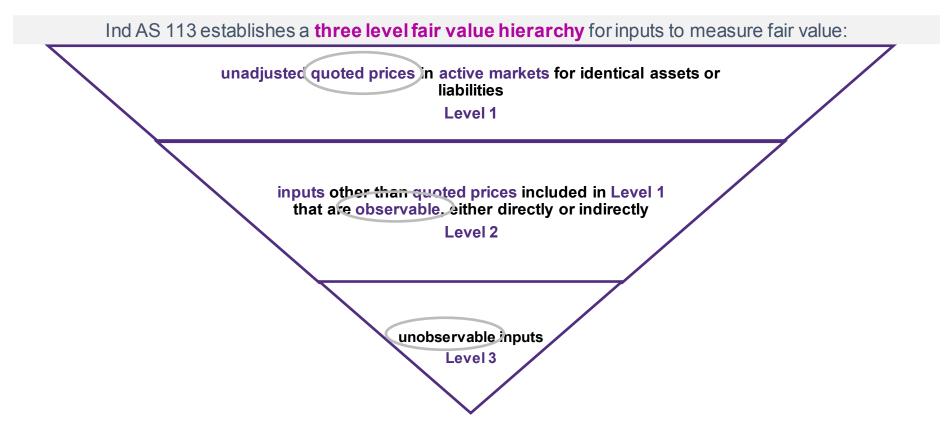
The **unit of account** is the **level** at which an **asset** or a **liability** is **aggregated** or **disaggregated** in an lnd AS for recognition purposes.

Key determinants

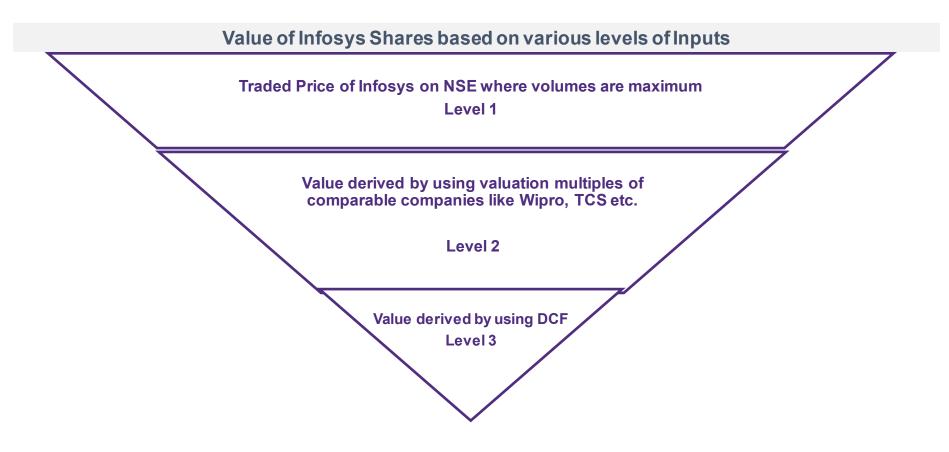
Company A has developed a high end software Alpha which it sells to it customers in India. Company A is acquired by Company B which also has a similar internally generated software and software Alpha would have been of no use for Company B. Though Company B acquired Company A primarily for its customer relationships, the software Alpha also came along with the acquisition.

What is the value ascribed by company B to the software asset?

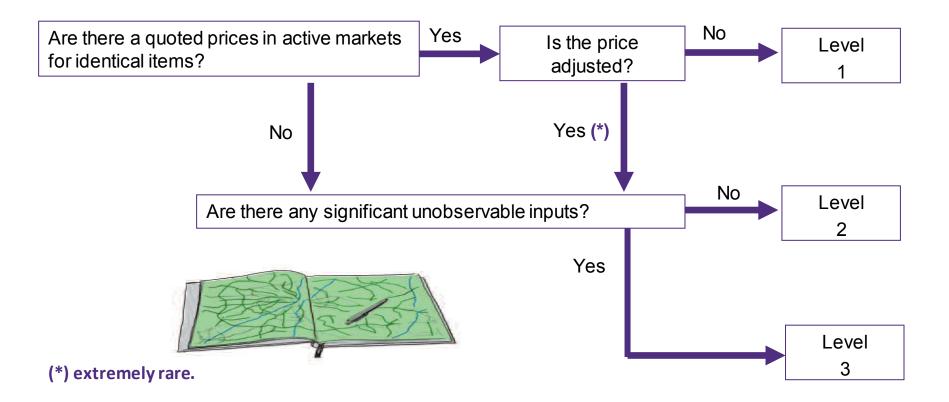
Fair value hierarchy



Fair value hierarchy



Fair value hierarchy flow chart



Application to non financial assets – Example

- Entity A acquired a factory which includes: plant and equipment, a building and land
- Entity A is not allowed to change the use of the land and the building for a period of 5
 years
- other entities have recently received planning consent to redevelop industrial sites in the same region for residential purposes
- Entity A legal consultants' advice is that Entity A could sell the land and the building to a third party and the restriction will not apply on the buyers.



Application to non financial assets – Example

The fair value of the land and building should take into account the possibility of the change of usage since the restriction is a characteristic of Entity A and not a characteristic of the asset.



Therefore, the fair value of the property will be the higher of:

- its **current use** or
- its use for residential development.

Disclosures – recurring fair value measurements

- 1. the fair value measurement at the end of the period and the Level in the hierarchy
- 2. transfers between **Level 1** and **Level 2** of the hierarchy and reasons for these transfers
- 3. a description of the valuation techniques, the inputs used in Levels 2 and/or Level 3, any changes to the valuation techniques and reasons for that change
- 4. a **narrative description of sensitivity** analysis for **Level 3 measurements** and the effect of changing an **unobservable input** where such a change would affect the fair value significantly.

Disclosures – non-recurring fair value measurements

- the fair value measurement at the end of the period and the Level in the hierarchy
- the policy for determining when transfers between levels of the hierarchy are deemed to have occurred
- 3. a description of the valuation techniques, the inputs used in Levels 2 and/or Level 3, any changes to the valuation techniques and reasons for that change

Valuation Concepts

Business Valuation Methods

Asset Based Valuation Approach

 The Adjusted Net Asset Value is generally used as the minimum break-up value for the Company business. Represents Shareholders Net worth adjusted for contingent liabilities, realizable value of assets and liabilities and value of intangibles.

Replacement Cost Method

- Applicability Generally applied to highly capital intensive companies
- Estimates of costs on creating a similar facility is needed Revised Fixed Assets costs
- Apply **depreciation** for the revised cost estimate based on the no. of years of existence
- Add the market value of other assets

Key Valuation Constraints

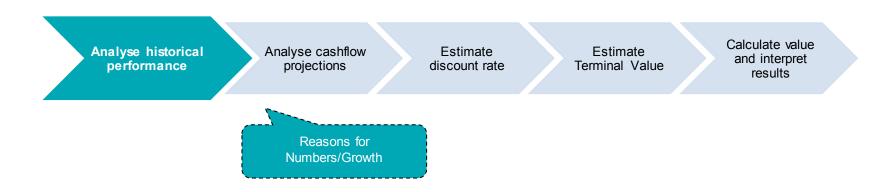
- Difficult to estimate realizable value of assets or replacement of assets with similar utility
- Ignores the future cash generation potential of the business
- Value of intangibles and market value estimates are not available
- Suitability of the method based on data availability and nature of business such as Power, Oil & Gas, Cement, Infrastructure, Financial sector

Business Valuation Methods (cont'd)

Income based Approach

Discounted Cash Flow (DCF) Method

- The intrinsic value of an asset is the present value of expected future cash
 flows from that asset. Uses the future free cash flows of the business discounted by
 a suitable discount rate to arrive at the net present value
- A strong and widely accepted valuation tool as it concentrates on cash generation potential of a business
- Philosophical basis Markets prices could vary from intrinsic value of the asset in short term



Business Valuation Methods (cont'd)

Market Based Valuation Approach (MM)

- Listed Entities Stock price on the date of valuation or historical average price
- Unlisted Entities Value based on valuation of comparable listed entities, in the case of valuation of privately held companies. The challenge is that while there could be "reasonably" comparable companies in the industry, no two companies are similar in all aspects....
- Philosophical basis markets are on an average right and while individual firms in a sector or market may be mispriced, the sector or overall market is fairly priced.

Unlisted Companies: Derive multiples from comparable companies

- Adjust for size, risk and growth factors of comparable companies
- Apply to company being valued
- Adjust for liquidity & marketability
- Adjust for control premium in case of valuation for acquisitions

Transaction Multiple Method (TM)

 This method takes into account, the value or consideration paid for similar transactions in the industry and benchmarks it under certain parameters like EV/ EBITDA and Price /Revenue multiples

Thank you